



February 2002 Newsletter

Car Rental or Lease?

People often ask whether they should rent a car or lease. There is no definitive answer but we hope the following will be of help...

Leasing seems very similar to rental but it can cost a lot less as it is a tax free leasing scheme allowed by the French government to encourage tourism. Therefore the cars, offered by Renault and Peugeot, are based in France but deliveries to other countries can be arranged for a nominal fee. You pay an initial 17 day rate and then a low additional day fee so it is ideal for longer term holidays. With leasing you get exactly what you order and there is nothing more to pay. Unlimited mileage, tax free, 24 hour roadside assistance, fully insured and with no excess....You can also choose whether to take a petrol or diesel model. Whilst diesel can cost a little more to lease initially - bear in mind that diesel can cost up to a third less than petrol and is more fuel efficient. When you rent, you have no choice of car and most are petrol powered. With leasing, because the car is 'yours', there is no additional driver fee and no younger/older driver penalties. Anyone with a valid drivers licence can lease a car...so for youngsters off on that long awaited holiday - no need to hitch rides, wait for trains or busses or pay young driver penalties...just lease for a worry-free holiday.... Note however, no matter how much you love the car and the idea of leasing - you cannot lease for more than generally 170 days - however, if you are off to Europe to teach, lecture or study, we can arrange leases for a year.

Of course, there is a place for rental. If you only need a car for 7-21 days and want to pick up and return in a country other than France, then rental is probably the best way to go. However if you want to rent from say, Spain and return in France, you would have to pay a one way fee, a second driver fee, an airport surcharge and an excess on insurance and by the time you add all that up, a lease may still be more cost efficient even if it is for only 17 days especially if you take advantage of some of the magnificent Earlybird offers detailed here..

So if you're still not sure, why not contact us, the experts, and we'll do a cost comparison for you. We can even send you a free video which explains the leasing process and compares it to rental. We'll also be at the Renault stand at the Holiday and Travel show in Melbourne between 15-17 February...so pop in and say Hi and pick up a brochure.

<p>EARLYBIRD EUROPEAN CAR LEASING</p> <ul style="list-style-type: none"> * 8 FREE days * Upgrades * Subsidised Deliveries <p>From AUD \$19 per day Contact us for great advice!</p>	<p>VARIOUS UK CAR SPECIALS</p> <ol style="list-style-type: none"> 1 - From \$39 per day (Australian) 2 - 30 Day Advance Booking Special 3 - FREE Upgrade 4 - No surcharge for travel to Ireland <p>** conditions apply **</p>	
<p>UK + EUROPE + IRELAND CAR RENTAL EARLYBIRD DEALS JUST RELEASED!</p> <p>Valid 1 April 2002 to 30 March 2003 From AUD\$29 per day.</p>	<p>NEW ZEALAND</p> <p>Great Specials on Cars From \$ 31 per day (Australian Dollars) Details on request!</p>	<p>AUSTRALIAN CARS, 4WD AND MOTORHOMES</p> <p>Specials available through to April 2002 too many to mention - call for details! * Conditions apply *</p>

To qualify a 25% deposit is required and balance is to be paid by 28 February 2002 unless otherwise specified. All specials are of a limited nature and are subject to both to change without notice and to currency fluctuations.

We Specialise in Cars , Motorhomes and Canalboats Worldwide

OUR ADDRESS: 2 / 1 Balmoral Street, (P O Box 1518), Frankston, Vic 3199, Australia
Tel: 03 8781 1140 or 1300 88 35 88 within Australia Fax: 03 8781 1139 (Int'l code +61-3)
Email: sales@drivetravel.com www.drivetravel.com

A division of Eliza Travel Pty Ltd (Established 1979)
Also trading as Motorhome Holidays and Canal Boat Holidays - Established 1979
Licence Number 30554 Travel Compensation Fund 00710 Members of AFTA and ASTA





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**Earlybird
Canal Boat
Specials**

Need a second boat or a two week cruise??? Call us now for a GREAT DEAL!

**Having a significant wedding anniversary or honeymoon in 2002???
We'd like to offer you 10% discount (excluding July & August). ****conditions apply******

Travelling with your family in the High Season – We offer discounts for families with children under 16 years – Plus Spring & Autumn and Long term DISCOUNTS.

Uk Canal Boat Specials.. We are happy to offer your 2nd week at Half Price – throughout the season!!

**Can you be flexible about your starting base in UK?
If you're happy with 2 weeks notice – we can offer you a HUGE 20% DISCOUNT
from the rental cost of your Canal Boat!**

HOLLAND MOTORHOMES

WINTER SPECIAL

2 & 3 Month Winter Rentals at

Unbelievably LOW PRICES!

Rates start from \$13 (Australian)
per person per day!

Valid NOW for rentals until 15 April 2002
and between 15 Oct 2002 and 15 Apr 2003

Book NOW for travel in
2002 at 2001 RATES!!

MOTORHOMES

For UK, Italy, Spain,
Canada, and USA.

MOTORHOMES SPAIN EXTRA SPECIAL DISCOUNT

2002 at 2001 rates PLUS 10% discount!

CANADIAN MOTORHOMES

Book and Pay by 21 February 2002 to get
5% discount

AND

if you rent for more than 27 days, you'll get an
additional 5% discount.

OR Rent for 45+ days for 10% discount

SPRING SPECIAL

14 days for the price of 7 (in Spring)!

CRUISE AMERICA

15% OFF Daily Rates

And 60 miles per day FREE

* Limited Availability *

Conditions Apply

MOTORHOMES – USA

3 FOR 1 WINTER SPECIAL

Pay 7 nights get 14 nights FREE

No One-Way Fees

Valid JAN – MAR 2002

*from Los Angeles, San Francisco,
Las Vegas, New York, Vancouver / Seattle*

* Limited Availability *

EARLYBIRD

**Pay for 2 weeks
and 3rd week is free
(Must start in Low
or Mid season)**

NEWS.....

Drive Travel would like to welcome the following new Team Members....

**Jane Hird, Annabelle Bray, Christina Jenson,
Donna Simmons and Natasha Ferguson.**

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